



GOVERNMENT OF SINDH KARACHI DEVELOPMENT AUTHORITY



ADDENDUM TO THE REQUEST FOR PROPOSALS

FEASIBILITY STUDY AND TRANSACTION ADVISORY SERVICES FOR THE

DEVELOPMENT OF MALIR EXPRESSWAY PROJECT PHASE I UNDER PUBLIC PRIVATE PARTNERSHIP MODE

Reference: Request for Proposal for Transaction Advisory to Conduct Detailed Feasibility Study for Malir Expressway (Unsolicited Proposal) Phase I Project bearing number KDA/ADVT-33/2024 issued by Karachi Development Authority, Office of the Chief Engineer (SDP), through publishing in the national dailies (INF-KRY No. 3395/2024) and posting on the SPPRA's PPMS website at ID No. T01612-24-0021 dated October 24, 2024, it is for the information of all the concerned that the following information may be read together with the revised/ updated RFP ordinance with the SPP Rules, 2010.

ASSIGNMENT BRIEF

The Karachi Development Authority (KDA), Government of Sindh ('Procuring Agency') is seeking transaction advisory services for an Unsolicited Proposal (USP) based Malir Expressway Project Phase I, which is planned to be developed under the Public-Private Partnership (PPP) mode. This significant infrastructure project involves the construction of a new elevated 4-lane expressway, strategically connecting the Karachi Port (East Wharf) with the Malir Expressway - Jam Sadiq Interchange. The project is intended to reduce traffic congestion, providing a seamless, obstacle-free route for the transport of goods from the port to industrial areas of Karachi as well as up country. The project further aims to provide a solution to these challenges by creating a 12.5 km (approx.) direct connection between Karachi Port and the under-construction Malir Expressway Phase II.

The Procuring Agency envisions the project is an essential component of the broader strategy to modernize Karachi's road network, accommodate traffic volume, alleviate traffic congestion, and improve logistical efficiency. The expressway will also play a critical role in enhancing trade flows from the port, supporting the economic growth of the city, in collaboration with a reputable private sector organization(s) under design, finance, build, operate, maintain, and transfer, or any other suitable PPP modality, as found viable during project preparation or feasibility stage ('Project').

In this regard, the Procuring Agency invites sealed bids from eligible bidders comprising technical, financial, and legal consulting firms to assess the unsolicited proposal, including conducting a detailed feasibility study and provide transaction advisory services, considering the Project intended objectives, sustainability, viability, and value for money analysis following the Sindh Public Procurement Act, 2009, and the Sindh Public-Private Partnership Act, 2010, including the rules, regulations, instructions, guidelines framed thereunder ('Assignment').

SCOPE OF SERVICES

The consulting scope of services relating to the Project under this Assignment includes, but is not limited to the following:

- To thoroughly assess the USP along with documents submitted therewith and submit its report to KDA covering technical, financial (including VFM analysis), legal and environmental aspects for undertaking the Project.
- To provide transaction advisory services till the financial close if the project is found viable and approved by the PPP Policy Board.
- If the Project as proposed under the USP is not found viable, then to undertake detailed technical, legal and financial feasibility studies and provide the transaction advisory services till the financial close.
- To assess the USP or undertaking the relevant surveys/studies encompassing a comprehensive evaluation of the Project's proposed infrastructure and technical requirements, a thorough review of the legal, institutional, and regulatory frameworks to identify potential bottlenecks and potential solutions, including necessary NOCs. Additionally, the assessment shall analyze various PPP options with different structuring and risk allocation matrices, develop, evaluate, and prioritize various options through SWOT, CBA, VFM, NPV (economic and financial), and risk analysis to ensure sustainable objectives and provide the government with a clear-cut path forward regarding planning, institutional arrangement, transaction structure, financial viability, and socioeconomic and environmental viability of the proposed development.

ELIGIBILITY CRITERIA

The prospective bidders (individual consulting firms or their consortia, as the case may be) must qualify the eligibility, technical evaluation criteria, and other terms & conditions with supporting documents as set out in the RFP Document, including the SPP Rules, 2010.

BIDDING PROCESS

The bidding procedure will be conducted through National Competitive Bidding using the Quality and Cost Based Selection method as prescribed under Rules 15(2)(b) & 72(3) of SPP Rules and is open to all eligible bidders. The Contract will be awarded to a bidder whose bid found as the most advantageous bid, i.e., a bid attaining the highest combined weighted technical and financial score following the criteria set out in the RFP Document, subject to the Competent Authority's approval.

The prospective bidders may seek further information by obtaining the updated RFP Document free of cost with effect from November 5 to 24, 2024, either (a) physically, by submitting a written application during office hours at the address given below or (b) electronically by downloading from websites of the Procuring Agency www.kda.gos.pk or <https://www.pppunitsindh.gov.pk/> or SPPRA <https://ppms.pprasindh.gov.pk/PPMS/> or by sending a request via email at ppp.fsta@gmail.com.

The prospective bidders are required to submit bid comprising one (1) original Technical Proposal, one (1) original Financial Proposal, and one (1) soft copy of the Technical Proposal (USB/ DVD) containing all the supporting documents, as applicable and identified in the RFP Document, no later than 14:30 Hrs. PST on November 25, 2024 ('Bids Submission Deadline') at the submission address given below. Any bid received late due to any reason will be rejected.

The bids (Technical Proposals only) will be opened publicly in the presence of the bidders' representatives, who may wish to attend on the Bids Submission Deadline at 15:00 Hrs. (PST) at the office address given below. However, in case of a public holiday announced by the Government or due to any unavoidable circumstances on Bids Submission Deadline, the bids will be received and opened on the next business/ working day at the same time and venue.

The bids submitted must remain valid for ninety (90) days effective from the Bids Submission Deadline and must be accompanied by a bid security equivalent to 5% of the total quoted bid price in the shape of a pay order/ demand draft/ bank guarantee, valid for twenty-eight (28) days beyond bid validity period, issued by the scheduled bank of Pakistan in favor of 'Karachi Development Authority'. The Procuring Agency reserves the right to reject any or all bids subject to the relevant provisions of the SPP Rules, 2010 and may cancel the bidding process at any time prior to the acceptance of a bid in terms of Rule 25 of the SPP Rules, 2010.

The address referred to above for the issuance of the RFP Document and submission, and opening of bids is:

**Chief Engineer (SDP), Engineering Department
Karachi Development Authority**

Address: 8th Floor, Civic Centre Building, Block 14, Gulshan-e-Iqbal, Karachi.
Phone: +92 21 99211017 **Fax:** +92 21 99222193 **Email:** ppp.fsta@gmail.com



GOVERNMENT OF SINDH KARACHI DEVELOPMENT AUTHORITY



ADDENDUM TO THE REQUEST FOR PROPOSALS FEASIBILITY STUDY AND TRANSACTION ADVISORY SERVICES FOR THE DEVELOPMENT OF MALIR EXPRESSWAY PROJECT PHASE I UNDER PUBLIC PRIVATE PARTNERSHIP MODE

Reference: Request for Proposal for Transaction Advisory to Conduct Detailed Feasibility Study for Malir Expressway (Unsolicited Proposal) Phase I Project bearing number KDA/ADVT-32/2024 issued by Karachi Development Authority, Office of the Chief Engineer (SDP), through publishing in the national dailies (INF-KRY No. 3382/2024) and posting on the SPPRA's PPMS website at ID No. T01612-24-0021 dated October 24, 2024, it is for the information of all the concerned that the following information may be read together with the revised/ updated RFP in accordance with the SPP Rules, 2010.

ASSIGNMENT BRIEF

The Karachi Development Authority (KDA), Government of Sindh ('Procuring Agency') is seeking transaction advisory services for an Unsolicited Proposal (USP) based Malir Expressway Project Phase I, which is planned to be developed under the Public-Private Partnership (PPP) mode. This significant infrastructure project involves the construction of a new elevated 4-lane expressway, strategically connecting the Karachi Port (East Wharf) with the Malir Expressway - Jam Sadiq Interchange. The project is intended to reduce traffic congestion, providing a seamless, obstacle-free route for the transport of goods from the port to industrial areas of Karachi as well as up country. The project further aims to provide a solution to these challenges by creating a 12.5 km (approx.) direct connection between Karachi Port and the under-construction Malir Expressway Phase II.

The Procuring Agency envisions the project is an essential component of the broader strategy to modernize Karachi's road network, accommodate traffic volume, alleviate traffic congestion, and improve logistical efficiency. The expressway will also play a critical role in enhancing trade flows from the port, supporting the economic growth of the city, in collaboration with a reputable private sector organization(s) under design, finance, build, operate, maintain, and transfer, or any other suitable PPP modality, as found viable during project preparation or feasibility stage ('Project').

In this regard, the Procuring Agency invites sealed bids from eligible bidders comprising technical, financial, and legal consulting firms to assess the unsolicited proposal, including conducting a detailed feasibility study and provide transaction advisory services, including the Project intended objectives, sustainability, viability, and value for money analysis following the Sindh Public-Private Partnership Act, 2010, including the rules, regulations, instructions, guidelines framed thereunder ('Assignment').

SCOPE OF SERVICES

The consulting scope of services relating to the Project under this Assignment includes, but is not limited to the following:

- To thoroughly assess the USP along with documents submitted therewith and submit its report to KDA covering technical, financial (including VFM analysis), legal and environmental aspects for undertaking the Project.
- To provide transaction advisory services till the financial close if the project is found viable and approved by the PPP Policy Board.
- If the Project as proposed under the USP is not found viable, then to undertake detailed technical, legal and financial feasibility studies and provide the transaction advisory services till the financial close.
- To assess the USP or undertaking the relevant surveys/studies encompassing a comprehensive evaluation of the Project's proposed infrastructure and technical requirements, a thorough review of the legal, institutional, and regulatory frameworks to identify potential bottlenecks and potential solutions, including necessary NOCs. Additionally, the assessment shall analyze various PPP options with different structuring and risk allocation matrices, develop, evaluate, and prioritize various options through SWOT, CBA, VFM, NPV (economic and financial), and risk analysis to ensure sustainable objectives and provide the government with a clear-cut path forward regarding planning, institutional arrangement, transaction structure, financial viability, and socioeconomic and environmental viability of the proposed development.

ELIGIBILITY CRITERIA

The prospective bidders (individual consulting firms or their consortia, as the case may be) must qualify the eligibility, technical evaluation criteria, and other terms & conditions with supporting documents as set out in the RFP Document, including the SPP Rules, 2010.

BIDDING PROCESS

The bidding procedure will be conducted through National Competitive Bidding using the Quality and Cost Based Selection method as prescribed under Rules 15(2)(b) & 72(3) of SPP Rules and is open to all eligible bidders. The Contract will be awarded to a bidder whose bid found as the most advantageous bid, i.e., a bid attaining the highest combined weighted technical and financial score following the criteria set out in the RFP Document, subject to the Competent Authority's approval.

The prospective bidders may seek further information by obtaining the updated RFP Document free of cost with effect from November 5 to 24, 2024, either (a) physically, by submitting a written application during office hours at the address given below or (b) electronically by downloading from websites of the Procuring Agency www.kda.gos.pk or <https://www.pppunitsindh.gov.pk/> or SPPRA <https://ppms.pprasindh.gov.pk/PPMS/> or by sending a request via email at ppp.fsta@gmail.com.

The prospective bidders are required to submit bid comprising one (1) original Technical Proposal, one (1) original Financial Proposal, and one (1) soft copy of the Technical Proposal (USB/ DVD) containing all the supporting documents, as applicable and identified in the RFP Document, no later than 14:30 Hrs. PST on November 25, 2024 ('Bids Submission Deadline') at the submission address given below. Any bid received late due to any reason will be rejected.

The bids (Technical Proposals only) will be opened publicly in the presence of the bidders' representatives, who may wish to attend on the Bids Submission Deadline at 15:00 Hrs. (PST) at the office address given below. However, in case of a public holiday announced by the Government or due to any unavoidable circumstances on Bids Submission Deadline, the bids will be received and opened on the next business/ working day at the same time and venue.

The bids submitted must remain valid for ninety (90) days effective from the Bids Submission Deadline and must be accompanied by a bid security equivalent to 5% of the total quoted bid price in the shape of a pay order/ demand draft/ bank guarantee, valid for twenty-eight (28) days beyond bid validity period, issued by the scheduled bank of Pakistan in favor of 'Karachi Development Authority'. The Procuring Agency reserves the right to reject any or all bids subject to the relevant provisions of the SPP Rules, 2010 and may cancel the bidding process at any time prior to the acceptance of a bid in terms of Rule 25 of the SPP Rules, 2010.

The address referred to above for the issuance of the RFP Document and submission and opening of bids is:

**Chief Engineer (SDP), Engineering Department
Karachi Development Authority**
Address: 8th Floor, Civic Centre Building, Block 14, Gulshan-e-Iqbal, Karachi.
Phone: +92 21 99211017 Fax: +92 21 99222193 Email: ppp.fsta@gmail.com