

GOVERNMENT OF SINDH LIVESTOCK & FISHERIES DEPARTMENT

REQUEST FOR PROPOSALS



FEASIBILITY STUDY AND TRANSACTION ADVISORY SERVICES

FOR THE DEVELOPMENT OF LIVESTOCK FARM PROJECTS IN SINDH UNDER PUBLIC-PRIVATE PARTNERSHIP MODE

RFP Ref. No.: LFD-PPPN/PROC-LFP/2024-25

Date: May 30, 2025

ASSIGNMENT BRIEF

The Livestock & Fisheries Department, Government of Sindh ('Procuring Agency'), is mandated to address the provincial needs of the livestock sector, which significantly contributes to the national economy, socio-economic development, national food security, rural development, poverty alleviation, employment generation, and foreign exchange earnings.

As part of its strategic objectives to strengthen and promote the livestock sector, the Procuring Agency has established five (5) major livestock farms that include i) Livestock Experiment Station Karachi, ii) Red Sindhi Cattle Breeding Farm Tando Muhammad Khan, iii) Livestock Experiment Station Nabisar Road Umarkot, iv) Livestock Development & Research Farm Rohri, and v) Kamori Goat Farm Dadu. These farms cover total areas of 535.03, 2483, 4270, 819, and 82 acres, respectively, with primary purpose to conserve local livestock breeds and to facilitate the reproduction of high-quality animals using modern technologies.

The Procuring Agency envisions that these livestock farms can achieve enhanced value for money through optimal production and land utilization. This can be realized by leveraging technological intervention, improved optimization, and vertical integration in collaboration with reputable private sector organizations under a suitable public-private partnership ('PPP') modality, as ascertained viable during the project feasibility or preparation stage ('Projects').

To advance these Projects, the Procuring Agency invites electronic bids from eligible individual firms or consortia (technical, financial, and legal consultants), to conduct a detailed feasibility study and provide comprehensive transaction advisory services, considering the Projects intended objectives, sustainability, viability, and performing a value for money analysis in accordance with the Sindh Public Procurement Act, 2009, and the Sindh Public-Private Partnership Act, 2010, including all relevant rules, regulations, instructions, guidelines framed thereunder ('Assignment').

ASSIGNMENT SCOPE

The consulting scope of services for the Projects under this Assignment includes, but is not limited to, the following:

- Conduct through technical (including environmental and social), financial, and legal due diligence;
- Review legal, institutional, and regulatory framework, and identify potential bottlenecks with proposed solutions;
- Assess the Projects existing infrastructure, facilities, inventories, equipment, and technical availabilities/ requirements;
- Develop, evaluate, and prioritize various options, incorporating SWOT, CBA, VFM, NPV, risk analysis for each option;
- Recommend a strategic way forward to the Government concerning planning, institutional arrangements, and financial viability;
- Analyze various PPP options with distinct structuring and risk allocation matrices;
- Organize market engagement activities, including a road show and early market interactions, to connect with and gather feedback from investors, financiers, lenders, interested parties, and potential stakeholders, aiming to firm-up transaction structure for each Project;
- Prepare bidding documents for bids solicitation from private parties under the preferred PPP modality; and
- Perform all tasks described in the RFP while collaborating closely with the Projects' key stakeholders, primarily the Procuring Agency.

ELIGIBILITY CRITERIA

Prospective bidders (individual consulting firms or consortia) shall require to qualify the eligibility and technical evaluation criteria, along with other terms and conditions, supported by relevant documents specified in the RFP Document.

BIDDING PROCESS

The procurement for this Assignment is being conducted in accordance with national competitive bidding procedure, using the quality-cost based selection method, as prescribed under the SPP Rules, 2010, and is open to all eligible bidders. The contract will be awarded to the bidder whose bid shall be determined to be the most advantageous, i.e., attaining the highest combined weighted technical and financial score following the criteria set out in the RFP Document.

Prospective bidders are required to submit only one (1) bid, comprising one (1) Technical Proposal and one (1) Financial Proposal, along with other applicable supporting documents, as identified in the RFP Document, electronically via the Sindh PPRA E-Pak Acquisition & Disposal System ('SPPRA EPADS'), no later than 12:00 hours PST on June 30, 2025 ('Bid Submission Deadline'). Physical Bids will not be accepted.

The Technical Proposals will be opened on the Bid Submission Deadline at 12:30 hours PST in the presence of the bidders' representatives, who may wish to attend, at the office address provided below. However, in the event of a public holiday or any unforeseen circumstance on the Bids Submission Deadline, bids, including the bid securities, shall be received and opened on the next business day at the same time and venue. Following the evaluation of Technical Proposals, bidders who have submitted responsive Technical Proposals in terms of the RFP Document shall be invited to attend the opening of the Financial Proposals.

Bidders are required to furnish, as part of the Financial Proposals, a scanned copy of bid security, no less than 5% of the quoted bid price, in the form of a pay order/demand draft/bank guarantee, valid for twenty-eight (28) days beyond the bid validity period, issued by a scheduled bank of Pakistan in favor of 'Secretary, Livestock & Fisheries Department'. Original copy of bid security, in a sealed envelope, shall be submitted via mail or by hand by or before the Bid Submission Deadline at the address given below.

Prospective bidders may acquire the RFP Document free of cost with effect from June 4 to 29, 2025, either: (a) physically, by submitting a written application at the address provided below, specifying their full name, address and contact details; or (b) electronically, by downloading from the websites of the SPPRA EPADS or PPP Unit and notifying the Procuring Agency in writing through a letter or via email, its full name, address and contact details.

The Procuring Agency reserves all rights to: (a) cancel, modify, extend or reinitiate the bidding procedure; (b) accept or reject any bid or disqualify any or all bidders; (c) modify all or any dates stated in the RFP Document; or (d) amend the RFP Document, Assignment's scope or make clarifications thereof, at any time in accordance with the SPP Rules.

The address for the issuance of the RFP Document and the submission of the bid security is as under:

Director Research & Extension, Livestock Sindh Livestock & Fisheries Department, Government of Sindh

Address: Barrack No. 90, Opposite Sindh Assembly Building, Sindh Secretariat No. 4-B, Court Road, Karachi. Phone: +92 21 99203291 - 99222193 Fax: +92 21 99203291 Email: ppp.fsta@gmail.com; livestocksindh@gmail.com

Website: Procuring Agency – www.livestocksindh.gov.pk PPP Unit - https://www.pppunitsindh.gov.pk/ SPPRA EPADS - https://portalsindh.eprocure.gov.pk/